

All Unify Channel Partners, Alliances and  
Service Partners

**PH HQ PM 6 Circular      Nr.02/2015**  
**PH HQ PM 4 Circular      Nr.02/2015**

## **Product phase out DECT Base Station 4**

As already announced the phase out of the component BS4 of the products HiPath Cordless Enterprise V3, OpenScape Cordless Enterprise V7 and OpenScape Business/HiPath Cordless Office for the direct and indirect channels in the sales region(s) worldwide has been started. All sales activities relating to new sales and expansions for BS4 are to be ended according to the milestone dates published below. New service contracts should no longer be entered into an existing lease agreement and service contracts should not be extended after expiration.

### **Successor Product/Solution**

With BS5 a successor product with identical feature set and the same price will be available.

### **Migrations/Upgrades**

In existing and new installations of OpenScape Cordless Enterprise V7, HiPath Cordless Enterprise V7 and OpenScape Business/HiPath Cordless Office BS5 can be used similar to BS4.

In HiPath 3000 V9 installations BS5 cannot be used. Extensions of such installations (until M45 in 07/2015) must be done with BS4. Therefore the order positions L30280-B600-B220 and L30253-R600-D38 will remain open (PSR needed) until 06.07.2015.

### **The following procedures with corresponding dates have been agreed upon:**

#### **Order Stop for the Phase out Product, End of Central Training (M43)**

The order stop for BS4 will take effect on 06/04/2015. At the same time, central training will be shifted to BS5.

#### **End of Hardware and Software Support (M44)**

The end of software support by development is planned BS4 for 30.04.2017. From this point on no more error correction will take place for BS4.



### Order Stop for Expansions and Customer Documentation (M45)

The order stop for expansions for HiPath Cordless E V3, OpenScape Cordless Enterprise V7 and OpenScape Business with BS4 will take effect on 04/06/2015. At this moment expansions are not longer possible and BS5 has to be sold.

For HiPath 3000 V9 the order stop for expansions will take place on 07/06/2015.

### End of Product Activities (M5)

All product activities under the responsibility of headquarters will be terminated for BS4 on 04/30/2019. Any other regional product activities and their associated liabilities are the responsibility of the respective sales region.

### Requirements for Sales

- All new offers are to be based exclusively on BS5.
- Existing quotes are to be BS5, quotes should at least contain a note pointing to the imminent new version.
- Examine existing contracts for delivery obligations BS4 that cannot be met with the current product offering and notify product management.
- Customers with solutions based on BS4 are to be informed of the upgrade possibility.

### Overview of Phaseout Dates

Date	Description
2015-04-06	Order Stop for the Phase-Out Product, End of Central Training
2017-04-30	End of Hardware and Software Support
2015-04-06	Order Stop for Expansions and Customer Documentation
2019-04-30	End of Product Activities

This circular and additional information can be found on the portfolio homepage at:

OpenScape Cordless E V7:

[https://enterprise-businessarea.unify.com/productinfo/producthomepageservice.jsp;jsessionid=35F5FF8C3BEAABCE43DBA4E03541F713.worker1?mainTab=external\\_productversion&toptPackageId=1030021624&pvid=597200&pid=454100&clienttype=topnet](https://enterprise-businessarea.unify.com/productinfo/producthomepageservice.jsp;jsessionid=35F5FF8C3BEAABCE43DBA4E03541F713.worker1?mainTab=external_productversion&toptPackageId=1030021624&pvid=597200&pid=454100&clienttype=topnet)

Hipath Cordless Enterprise V3:

[https://enterprise-businessarea.unify.com/productinfo/producthomepageservice.jsp?mainTab=external\\_productversion&toptPackageId=1030005426&pvid=33108&pid=20343&clienttype=topnet](https://enterprise-businessarea.unify.com/productinfo/producthomepageservice.jsp?mainTab=external_productversion&toptPackageId=1030005426&pvid=33108&pid=20343&clienttype=topnet)

OpenScape Business V1:

[https://enterprise-businessarea.unify.com/productinfo/producthomepageservice.jsp?mainTab=external\\_productversion&toptPackageId=1030020762&pvid=515258&pid=440100&clienttype=topnet](https://enterprise-businessarea.unify.com/productinfo/producthomepageservice.jsp?mainTab=external_productversion&toptPackageId=1030020762&pvid=515258&pid=440100&clienttype=topnet)

HiPath 3000 V9:

[https://enterprise-businessarea.unify.com/productinfo/producthomepageservice.jsp?mainTab=external\\_productversion&toptPackageId=1030020022&pvid=515268&pid=20288&clienttype=topnet](https://enterprise-businessarea.unify.com/productinfo/producthomepageservice.jsp?mainTab=external_productversion&toptPackageId=1030020022&pvid=515268&pid=20288&clienttype=topnet)

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