

Unify GmbH & Co. KG, PH PM BUS, Hofmannstr. 51, 81379 Muenchen

All GoForward-, Sales- and Service Partner

November 06, 2013 PH PM BUS

#### PH PM BUS Circular No. 01/2014

#### Product Phase-Out OpenScape Office HX V3 for HiPath 3000 V9

The phase out of the product OpenScape Office HX V3 for the direct and indirect channels in the sales regions Germany, IM and USA has been started. All sales activities relating to new sales and expansions for OpenScape Office HX V3 are to be ended step by step according to the milestone dates published below. New service contracts should no longer be entered into, and existing rental agreements and service contracts should not be prolonged after expiration.

#### **Successor Product/Solution**

This phase out has been initiated due to the corresponding phase out of HiPath 3000 V9 (SEN VA SME Circular No. 06/2013) and with the release of the successor product OpenScape Business UC Booster Server V1, which is available since September 2013. Goal is to exceed revenue/volumes with the NextGeneration Solution OpenScape Business V1 in all countries.

Information about OpenScape Business V1 can be found under the Portfolio Homepage:

https://enterprise-

<u>businessarea.unify.com/productinfo/producthomepageservice.jsp;?mainTab=external\_productversion&view=spp&phase=home&pvid=515258&portalViewLeftNavigation=productinformation</u>

## **Migration / Updates**

Existing HiPath 3000 V9 systems with OpenScape Office HX server can be migrated to OpenScape Business UC Booster Server V1.

Unify GmbH & Co. KG

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The performance features of OpenScape Office HX are mapped to the UC Booster functions of OpenScape Business. Depending on the number of users either a UC Booster Card or an external UC Booster Server can be applied.

An overview of no longer supported features and hardware can be found in the Sales Information document of the successor product OpenScape Business.

## Order Stop for the Phase Out Product, End of Central Training

Order stop M43/1 for OpenScape Office HX V3 will be on February 3<sup>rd</sup>, 2014.

From this point on the base licenses of OpenScape Office HX V3 and Demo / Installation Software can no longer be ordered. Expansion licenses for OpenScape Office HX V3 will be available until July 2015.

All central training for OpenScape Office HX V3 will be stopped.

#### **End of Hardware and Software Support**

The end of hardware and software support by development is planned for July 31<sup>st</sup>, 2015, in parallel to HiPath 3000 V9. From this point on no more error correction will take place for OpenScape Office HX V3. Instead, the customer must migrate to OpenScape Business.

#### **Requirement to Sales**

- Continue selling OpenScape Business UC Booster Server V1, all new offers are to be based exclusively on this product
- All outstanding offers are to be modified to reflect this version or be issued with a statement indicating the pending successor product
- Examine existing contracts for delivery obligations of OpenScape Office HX V3 that cannot be changed to another product offering, and please notify your person in charge of these cases
- All customers with existing solutions based on HiPath 3000 V9 together with OpenScape Office HX V3 are to be informed of the upgrade process, as long as the appropriate promotions are available.

### **Overview of Phase-Out Dates**

Date	Description
February 3 <sup>rd</sup> , 2014	Order Stop for the Phase-Out Product, End of Central
	Training
July 31 <sup>st</sup> , 2015	End of Hardware and Software Support
July 31 <sup>st</sup> , 2015	Order Stop for Expansions
December 31 <sup>st</sup> , 2017	End of Product Activities

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## **Overview of the Affected Ordering Positions**



This circular and additional information can be found on the portfolio homepage at:

https://enterprise-

businessarea.unify.com/productinfo/producthomepageservice.jsp;?mainTab=
external\_productversion&view=spp&phase=home&pvid=515268&portalViewL
eftNavigation=productinformation

For further information please contact your person in charge.

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