

Unify GmbH & Co. KG, PH PM DE, Hofmannstr. 51, 81379 Muenchen

May 7, 2014 PH PM DE

All GoForward-, Sales- and Service Partner

PH PM DE Circular No. 12/2014

Product Phase-Out OpenStage Phone Adapter

Due to the decreasing demand the phase-out of the product OpenStage Phone Adapter for the direct and indirect channels in the sales regions for all countries has been started.

All sales activities relating to new sales and expansions for the OpenStage Phone Adapter have to be stopped according to the milestone dates published below. New service contracts should no longer signed, and existing rental agreements and service contracts shall not be extended after expiration.

Successor Product

There's no direct successor product available from Unify. An alternative solution is to use an additional cable from the line card / MDF to connect an $U_{P0/E}$ – phone or analog device. Additionally an alternative IP-based solution could be considered.

The following procedure with corresponding dates has been agreed upon:

Order stop for the phase-out product

The order stop for the OpenStage Phone Adapter presumably takes effect on 6th of October 2014.

Please budget any additional demand beyond this date and place the order early enough.

Unify GmbH & Co. KG

Registered offices: Munich; Commercial registry Munich, HRA 88546; WEEE-Reg.-No. DE 27980375. General Partner: Unify Management GmbH. Managing Directors: Alexander Frick, Thomas Heim, Martin Kinne; Chairman of the Supervisory Board: Mark Stone; Registered offices: Munich; Commercial registry: Munich, HRB 163415

Hofmannstr. 51 81379 Muenchen Germany

UNIFY

End of hardware and software support

The end of hardware and software support for the OpenStage Phone Adapter takes effect on 31st of October 2018.

End of Supply through the Central Spare Parts Department

The end of supply through the central spare parts department for the OpenStage Phone Adapter takes effect on 31st of October 2020.

End of Product Activities

End of activities by the central service department for the OpenStage Phone Adapter takes effect on 31st of October 2020.

All product activities under responsibility of headquarter will be terminated on this date. Any other regional product activities and their associated liabilities are the responsibility of the respective sales region.

Supply Obligations

All outstanding offers and existing contracts are to be examined for possible supply obligations with regards to the product OpenStage Phone Adapter.

Requirements for Sales

- Examine existing contracts for delivery obligations for the OpenStage Phone Adapter that can not be met with the current product offering.
- All customers with solutions based on the OpenStage Phone Adapter shall be informed in time.

Overview of Phase-Out Dates

Date	Description
06.10.2014	Order Stop for the OpenStage Phone Adapter
31.10.2018	End of hardware and software support
31.10.2020	End of product activities incl. end of spare parts support

Overview of the effected ordering positions

Product	PST-NR:	L-number:	S-number:
OpenStage Phone Adapter	CUC128	L30250-F600-C128	S30817-K7407-B201

UNIFY

This circular and additional information can be found on the portfolio homepage at:

OpenStage T V2:

https://enterprise-

businessarea.unify.com/productinfo/producthomepageservice.jsp;?mainTab=external_productversion&view=spp&phase=home&pvid=415200&portalViewLeftNavigation=productinformation

For further information please contact your person in charge.

sgd. Robert Ehses PH PM sgd. Gunnar Boll PH PM DE