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March 03, 2015 PH HQ PM

All Unify Channel Partners, Alliances and Service Partners

PH HQ PM 1 Circular No. 05/2015

Product Phase-Out Gigaset S4 professional V1 / Gigaset S400 professional V1

The phase out of the product Gigaset S4 professional V1 / Gigaset S400 professional V1 has been started for the direct and indirect channels in the sales regions Germany and IM. All sales activities relating to new sales and expansions for Gigaset S4 professional / Gigaset S400 professional are to be ended according to the milestone dates published below. New service contracts should no longer be entered into, and existing rental agreements and service contracts should not be prolonged after expiration.

Successor Product

This phase out has been initiated as the successor product is available with OpenScape DECT Phone S5.The new features and changes can be found in the relevant Sales Information (PH HQ PM 1 Circular No. 04/2015, Feb. 02, 2015).

Highlights of the New Version:

Keys: Larger keys for easier usage

Vibra Alarm: integrated

Battery exchange: separate battery compartment for easier battery exchange **Corporate design:** integrated (e.g. colors, Harmonized ringer tone and brand) **Phonebook editor:** Language of the Phonebook editor can now be changed between Latin (standard), Cyrillic, Turkish, Arabic and Greek in addition to the handset menus



Successor product
OpenScape DECT Phone S5



The following timeline and procedure have been agreed:

Order Stop for the Phase Out Product (M43)

Order stop M43 for Gigaset S4 professional / Gigaset S400 professional will be on **June**, 1st **2015**. From this point the handset and charger can no longer be ordered.

End of Hardware and Software Support (M44)

The end of hardware and software support by development for Gigaset S4 professional / Gigaset S400 professional occurs on **September**, **30**th **2017**.

End of product activities (M5)

All product activities under responsibility of headquarter will be terminated on **September**, **30**th **2017**. Any other regional product activities and their associated liabilities are the responsibility of the respective sales region.

Requirement to Sales

- Start selling OpenScape DECT Phone S5 with general release, all new offers are then to be based exclusively on this product
- All outstanding offers are to be modified to reflect this version or be issued with a statement indicating the pending successor product
- Examine existing contracts for delivery obligations that cannot be changed to another product offering.

Overview of Phase-Out Dates

Meilenstein	Beschreibung	Datum
M43	Order Stop for the Phase-Out Product	June, 01 st 2015
M44	End of Hardware and Software Support	September, 30 th 2017
M5	End of Product Activities	September, 30 th 2017

This circular and additional information can be found on the portfolio homepage at:

Gigaset S4 professional V1:

https://enterprise-

businessarea.unify.com/productinfo/producthomepageservice.jsp;?mainTab=external_productversion&view=spp&phase=home&pvid=355201&portalViewLeftNavigation=productinformation

Gigaset S400 professional V1:

https://enterprise-

<u>businessarea.unify.com/productinfo/producthomepageservice.jsp;?mainTab=external_productversion&view=spp&phase=home&pvid=355200&portalViewLeftNavigation=productinformation</u>

For further information please contact your person in charge.

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