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| Siemens Enterprise Communications GmbH & Co. KG, SEN VA SME Hofmannstr. 51, 81379 Muenchen |  |  |  |
| Department | SEN VA SME |
| All GoForward-, Sales- and Service Partner |  |  |
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| Date | May 29, 2013 |
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**SEN VA SME Circular No. 06/2013**

**Product Phase Out HiPath 3000/5000 V9**

The phase out of the product HiPath 3000/5000 V9 for the direct and indirect channels in the sales regions Germany, IM and USA has been started. All sales activities relating to new sales and expansions for HiPath 3000/5000 V9 are to be ended step by step according to the milestone dates published below. New service contracts should no longer be entered into, and existing rental agreements and service contracts should not be prolonged after expiration.

**Successor Product/Solution**

This phase out has been initiated due to release of the successor product OpenScape Business V1 in June 2013. Goal is to exceed revenue/volumes with the NextGeneration Solution OpenScape Business V1 in all countries.

Information about OpenScape Business V1 can be found under the Portfolio Homepage:

<https://enterprise-businessarea.siemens-enterprise.com/productinfo/producthomepageservice.jsp;?mainTab=external_productversion&view=spp&phase=home&pvid=515258&portalViewLeftNavigation=productinformation>

**Migration / Updates**

**HiPath 3000/5000 V9 can be migrated to OpenScape Business V1.**

Migration to HiPath 3000/5000 V9 will end with order stop on October 31st, 2013. For availability beyond this period partners will have to get in contact with their distribution partners.

An Overview of not longer supported features and hardware can be found in the Sales Information of the successor product.

**Order Stop for the Phase Out Product, End of Central Training**

Order stop for the HiPath 3000/5000 V9 is scheduled as followed:

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| --- | --- |
| **Region** | **HiPath 3000 V9** |
| BRD | October 2013 |
| IM (last country) | February 2014 |
| USA | October 2013 |

From this point on only the successor product OpenScape Business V1 can be ordered, end of all central trainings is reached. For availability beyond this period partners will have to get in contact with their distribution partners. All central training will be stopped.

**End of Hardware and Software Support**

The end of hardware and software support by development is planned for Juli 31st, 2015. From this point on no more error correction will take place for HiPath 3000/5000 V9. Instead, the customer must migrate to OpenScape Business.

**Requirement to Sales**

Start selling OpenScape Business V1, all new offers are to be based exclusively on this product

Beginning with release of OpenScape Business V1, all outstanding offers are to be modified to reflect this version or be issued with a statement indicating the pending successor product

Examine existing contracts for delivery obligations of HiPath 3000/5000 V9 that cannot be changed to another product offering, and notify product management of these cases

All customers with existing solutions based on HiPath 3000/5000 V9 are to be informed of the upgrade process, as appropriate promotions are available now.

**Overview of Phase-Out Dates**

**Date Description**

October 31st, 2013 Order Stop for the Phase-Out Product, End of Central Training

July 31st, 2015 End of Hardware and Software Support

July 31st, 2015 Order Stop for Expansions and Customer Documentation

December 31st, 2017 End of Product Activities

**Overview of the Affected Ordering Positions**



Additional information can also be found in the Siemens Enterprise Business Area (SEBA) Portal:

<https://www.siemens-enterprise.com/seba>

sgd. Robert Ehses

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