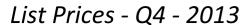
## **Florin**





	<b>Enterprise-model</b>								
	Software prices				100+	500+	1500+	3000+	5000+
			Product Code	Bundle <sup>1</sup>		Prices p	er asset pei	r project <sup>2</sup>	
Fixed	TEM	Fixed voice, Connection with PBX, import call detail records.  Standard set of costs reports, call behaviour reports, call Analysis, trunk reports, system management reports, and dashboard.	FLEN0001TE	#100	€ 14,57	€ 10,25	€ 7,14	€ 5,03	€ 4,25
	Reach Ability Basic	Standard set of reports on Reach Ability and performance.  Functionality is switch independent	FLEN01RAB	#100	€ 14,57	€ 10,25	€ 7,14	€ 5,03	€ 4,25
	Reach Ability Advanced <sup>3</sup>	Advanced Reach Ability modules, dependant on switchtype and software version:							
	,	[ - ] Avaya module: VDN-reporting	FLEN01RAA	#100	€ 2,91	€ 2,01	€ 1,40	€ 1,00	€ 0,90
		[ - ] Avaya module: Call Tracking	FLEN02RAA	#100	€ 4,42	€ 3,12	€ 2,21	€ 1,50	€ 1,30
Mobile	TEM	Upload providers call details + invoices (1 invoice key is provided) Including fixed costs, discounts and reporting on all contracts and terms. Costs allocation per user/department/location. The cost en call behaviour reports will include all the mobile information.	FLEN01MO	#20	€ 27,64	€ 22,11	€ 17,79	€ 14,17	€ 12,50
Fixed /	Florin Elite	Including Fixed TEM, Reach Ability Basic and Mobile TEM.	FLEN001EL	#100	€ 22,71	€ 17,09	€ 12,76	€ 9,65	€ 9,00
Mobile		Only for fixed telephony environments							
Add-on n	modules:								
	Invoicing	Create invoices with design engine for custom invoices.	FLEN001IN	#100	€ 4,52	€ 3,22	€ 2,21	€ 1,50	€ 1,20

	Create invoices with design engine for custom invoices.  Available only in combination with 'Fixed TEM' and/or 'Mobile TEM' modules	FLEN001IN	#100	€ 4,52	€ 3,22	€ 2,21	€ 1,50	€ 1,20
A.D. integration	Connection with Active Directory via LDAP. Price is per project	FLEN001AD	#1			€ 2.350,00	)	

Additional prices Enterprise-	model		100+	500+	1500+	3000+	5000+
 Product Code			Pri	ces per proj	ect		
Installation Florin	Installation and configuration of Florin components	FLEN001CO	€ 570,00	€ 665,00	€ 760,00	€ 930,00	€ 1.150,00
Configuration Call Tracking	Consultancy and configuration of Avaya Call Tracking module	FLEN002CO	€ 575,00	€ 690,00	€ 805,00	€ 950,00	€ 1.040,00
Installation A.D.	Installation and configuration of A.D. connection	FLEN003CO	€ 180,00	€ 380,00	€ 475,00	€ 665,00	€ 735,00
Projectmanagement	Pridis projectmanagement	FLEN004CO			per project		

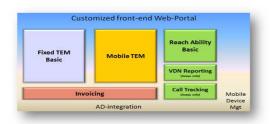
Service and Support for E	Service and Support for Enterprise-model (1st, 2nd and 3rd line support)								
	% of listprice total installed software, per year								
5 x 8		FLEN001SC	12%						
5 x 8 including SW upgrades	Per upgrade the installation and configuration costs are charged seperately	FLEN002SC	24%						
7 x 24		FLEN003SC	24%						
7 x 24 including SW upgrades	Per upgrade the installation and configuration costs are charged seperately	FLEN004SC	36%						
Custom made SW	Service agreement is set per project	FLEN005SC	per project						

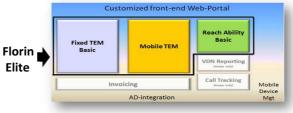
Optional for Enterprise-	Optional for Enterprise-model				1500+	3000+	5000+
		Product Code		Prices p	er project		
Training TEM <sup>4</sup>	Basic Florin training for fixed and/or mobile costs management (TEM) configurations. Max 3 persons per session. Duration: half a day.	FL00001TR		€ 6	20,00		
Remote Training TEM	Basic Florin training for fixed and/or mobile costs management (TEM) configurations.  Max 3 persons per online session. Duration: half a day.	FL00002TR		€ 4	60,00		
Training Reach Ability <sup>4</sup>	Florin training and analyses for Reach Ability advanced modules.  Includes a workshop and advice report for the configuration and application of the Florin Reach Ability reporting module.	FL00003TR		€ 1.	150,00		
Customized tariff table	Per installation, the actual KPN-tariff table is used as standard. For other providers, rate per project (via remote access).	FL00001CO		€9	20,00		
Extra / New invoice key	Per installation of mobile TEM, 1 provider invoice key is provided.  Extra or new provider keys need to be purchased.	FL00002CO		€ 6	50,00		

Hardware, optional			100+ 500+ 1500+ 3000+ 5000+
		Product Code	Prices per project
Florin server	Dell 19" Windows 2008 server	FL00001HA	Price on request
Bufferbox (hardware): IP.1-32	Gathering CDR's from the PBX. Florin reads the CDR's via a remote connection. Size: 32MB	FL00002HA	€ 775,00
Bufferbox (hardware): IP.4-128	Gathering CDR's from the PBX. Florin reads the CDR's via a remote connection. Size: 128MB	FL00003HA	€ 1.395,00
Bufferbox (hardware): IP.4-1024	Gathering CDR's from the PBX. Florin reads the CDR's via a remote connection. Size: 1024MB	FL00004HA	€ 1.845,00

<sup>&</sup>lt;sup>1</sup> Software is sold per bundle of x licenses.









Berencamperweg 6B 3861 MC Nijkerk Postbus 1193 3860 BD Nijkerk t: +31 (0)33 245 0079 f: +31 (0)33 247 5797

@: sales@pridis.com

@: sales@pridis.com i: www.pridis.com

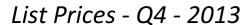
Acc. Number: 354608150 Chamber of Commerce: 08082841 VAT number: NL808339308B01

<sup>&</sup>lt;sup>2</sup> Prices are for minimum of 100 assets. For more than 10.000 assets a projectprice will be set.

<sup>&</sup>lt;sup>3</sup> Reach Ability Advanced modules only in combination with TEM or Reach Ability Basic.

<sup>&</sup>lt;sup>4</sup> For training abroad: Additional charges will be set, excluding travelcosts and lodging.

## **Florin**





	Software prices				100+	500+	1500+	3000+	5000+
			Product Code	Bundle <sup>1</sup>		Prices p	per asset per	r month <sup>2</sup>	
Fixed	TEM	Fixed voice, Connection with PBX, import call detail records.  Standard set of costs reports, call behaviour reports, call Analysis, trunk reports, system management reports, and dashboard.	FLHO0001TE	#100	€ 0,70	€ 0,50	€ 0,40	€ 0,30	€ 0,25
	Reach Ability Basic	Standard set of reports on Reach Ability and performance.  Functionality is switch independent	FLHO01RAB	#100	€ 0,70	€ 0,50	€ 0,40	€ 0,30	€ 0,25
	Reach Ability Advanced <sup>3</sup>	Advanced Reach Ability modules, dependant on switchtype and software version:  [ - ] Avaya module: VDN-reporting  [ - ] Avaya module: Call Tracking	FLHO01RAA FLHO02RAA	#100 #100	€ 0,10 € 0,20	€ 0,07 € 0,14	€ 0,05 € 0,10	€ 0,04 € 0,08	€ 0,03 € 0,07
Mobile	TEM	Upload providers call details + invoices (1 invoice key is provided) Including fixed costs, discounts and reporting on all contracts and terms. Costs allocation per	FLH001MO	#20	€ 1,30	€ 1,00	€ 0,80	€ 0,60	€ 0,45
Fixed / Mobile	Florin Elite	Including Fixed TEM, Reach Ability Basic and Mobile TEM.  Only for fixed telephony environments	FLHO001EL	#100	€ 1,10	€ 0,80	€ 0,60	€ 0,50	€ 0,40
Add-on i	modules:								
	Invoicing	Create invoices with design engine for custom invoices.  Available only in combination with 'Fixed TEM' and/or 'Mobile TEM' modules	FLHO001IN	#100	€ 0,21	€ 0,15	€ 0,11	€ 0,08	€ 0,07
	A.D. integration	Connection with Active Directory via LDAP.  Price is per project	FLHOI001AD	#1			€ 108,24		

Additional prices SaaS-model			100+	500+	1500+	3000+	5000+
Product Code				Prices p	er project		
Configuration Florin	Configuration of Florin components	FLHO001CO	€ 570,00	€ 665,00	€ 760,00	€ 930,00	€ 1.150,00
Configuration Call Tracking	Consultancy and configuration of Avaya Call Tracking module	FLHO002CO	€ 575,00	€ 690,00	€ 805,00	€ 950,00	€ 1.040,00
Installation A.D.	Installation and configuration of A.D. connection	FLHO003CO	€ 95,00	€ 380,00	€ 475,00	€ 665,00	€ 735,00
Installation Bufferbox	Installation Bufferbox on-site	FLHO004CO			€ 475,00		

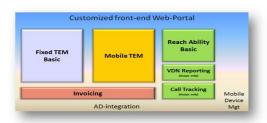
S	Service and Support for SaaS	-model		
			Product Code	Price per month
S	SaaS support	Always the most recent release, with automatic software updates	FLHO001SC	Inclusive
(:	2nd and 3rd line)	Hosted environment in our datacenter		inclusive
		IP broadband connections to our datacenter		
		Technical support based on SLA		
H	Helpdesk support (Optional)	Pridis helpdesk 5x8, based on fair use principle (1st line)	FLHO001HD	6% of listprice total SaaS software

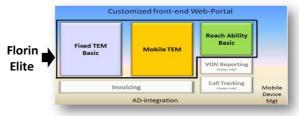
Optional, for SaaS-mod			100+ 500+ 1500+ 3000+ 500
		Product Code	Prices per project
Training TEM <sup>4</sup>	Basic Florin training for fixed and/or mobile costs management (TEM) configurations.	FL00001TR	€ 620,00
_	Max 3 persons per session. Duration: half a day.		
Remote Training TEM	Basic Florin training for fixed and/or mobile costs management (TEM) configurations.	FL00002TR	€ 460,00
	Max 3 persons per online session. Duration: half a day.		
Training Reach Ability <sup>4</sup>	Florin training and analyses for Reach Ability advanced modules.	FL00003TR	€ 1.150,00
-	Includes a workshop and advice report for the configuration and application of the Florin		
	Reach Ability reporting module.		
Customized tariff table	Per installation, the actual KPN-tariff table is used as standard.	FL00001CO	€ 920,00
	For other providers, rate per project (via remote access).		
Extra / New invoice key	Per installation of mobile TEM, 1 provider invoice key is provided.	FL00002CO	€ 650,00
	Extra or new provider keys need to be purchased.		

Hardware, optional	100+ 500+ 1500+ 3000+ 5000+		
		Product Code	Prices per project
Bufferbox (hardware): IP.1-32	Gathering CDR's from the PBX. Florin reads the CDR's via a remote connection. Size: 32MB	FL00002HA	€ 775,00
Bufferbox (hardware): IP.4-128	Gathering CDR's from the PBX. Florin reads the CDR's via a remote connection. Size: 128MB	FL00003HA	€ 1.220,00
Bufferbox (hardware): IP.4-1024	Gathering CDR's from the PBX. Florin reads the CDR's via a remote connection. Size: 1024MB	FL00004HA	€ 1.670,00
Bufferbox (hardware)	Second DC powerconnector; for bufferbox type IP.4 only.	FL00005HA	€ 175,00

<sup>&</sup>lt;sup>1</sup> Software is sold per bundle of x licenses.









Berencamperweg 6B 3861 MC Nijkerk Postbus 1193 3860 BD Nijkerk

t: +31 (0)33 245 0079 f: +31 (0)33 247 5797

@: sales@pridis.com i: www.pridis.com

Acc. Number: 354608150 Chamber of Commerce: 08082841

<sup>&</sup>lt;sup>2</sup> Prices are for minimum of 100 licences. For more than 10.000 licenses a projectprice will be set.

<sup>&</sup>lt;sup>3</sup> Reach Ability Advanced modules only in combination with TEM or Reach Ability Basic.

<sup>&</sup>lt;sup>4</sup> For training abroad: Additional charges will be set, excluding travelcosts and lodging.