atos collaboration solutions







Disclaimer:

All slides & its content are confidential & subject to change until the official release of V2R5.

In case of any question please contact: michael.trotz@unify.com



Agenda

- Highlights V2R5
- UC Suite
- New UC Client
- Improvements
- Serviceability
- Good to know



OpenScape Business in a nutshell

Well positioned and successful in the market



4.8 Million Users +



700.000 UC Users+



140.000 +worldwide



2024 Support Commitment



Roadmap 2018+



Growth+ in 2017



1000+ Channel Partners



70+ countries



Customers+





180 +SIP Provider certified

More than 4.8 Million Users...

across various industries benefit from OpenScape Business

- Industry (e.g. Automotive)
- Public Sector (Governments, Communities)
- Finance / Banking Sector
- Hotel / Hospitality
- Marketing Agencies
- Branch Concepts (Retail)
- Small and midsized Customers



OpenScape Business Roadmap

Customers under valid SSP benefit from continuous software updates

UC Suite Outlook Security & Service

OS Accounting + Welcor Security & Service

UC Suite Enhancements Device User Handling Serviceability Improvements **New Common UC Client** V2R5



UNIFY / ATOS Commitment: Product Support at least until 2024

OpenScape Business V2R5..Growth opportunities generate more business100% Channel focused

New! UC Suite enhancements makes life easier for customers and will accelerate their daily communication



New! myPortal @work UC Client: Outstanding user experience with our new fresh look & feel based on latest technology



New! Redundancy Options: Offering additional deployment options for redundancy on top of an optimized pricing model



New! Further improvements: Working in Teams, serviceability enhancements and so much more



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Market Introduction Activities

- ✓ UNIFY Partners are involved in Field Trial:
 20+ Partner, 40+ Systems, 3500+ active
 Users
- ✓ Features are 100% Channel focused based on customer and partner requirements
- ✓ Updated Marketing Collaterals available latest until planned global release may 2018
- ✓ Unify Partner Newsletter / Latest UNIFY Blog about V2R5 read more



Highlights at a Glance OpenScape Business V2R5

Planned Release May 2018

UC Suite

- Change Presence for PC Shutdown, Logout, etc.
- Generate "Callback required" email from call journal
- Hotkey "F8" Dialing Option
- myAttendant: Generate external Directory entry
- Contact Center: individual eMail subjects for myReports

New UC Client

- New myPortal @work UC Client
- Consolidate and streamline our OSBiz UC Client Landscape
- New look & feel, flexible and scalable design (GUI)
- Development to continue in 2018
- BETA Release : UC Smart Feature set / UC Suite: myPortal to go Feature set

Improvements

- Redundancy between X/X, S/S, X/S variants for IP Telephony
- Optimized failover license handling for Redundancy
- UC Suite: Export of External Directory
- Device User Handling in Teams (MULAP in groups)

Serviceability

- DLI SW update remote for device@home HFA Users
- Additional Information and Handling of SDHC Cards
- WSI Improvement guarantees business continuity
- Windows Server 2016 Support for Citrix 7.17 environments
- PRI: TS2N /TCAS now with X3R/W













*** Customers under valid SSP benefit from continous software updates***

Agenda

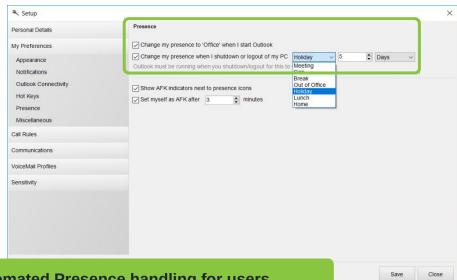
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UC Suite: Change UC Presence automatically

myPortal for Outlook* provides new option to change UC presence status automatically:

- Change Presence to "Office" when starting Outlook
- Change Presence for e.g. when shutdown or logout PC incl. a timing option



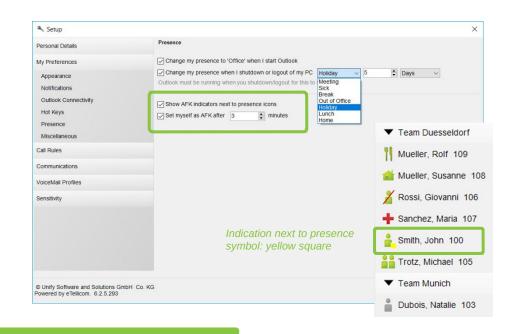
Simplified and automated Presence handling for users

Never miss to update your presence status again

UC Suite: "Away from Keyboard" Indication

UC Suite* provides an "away from keyboard" info whether Users are at their desk

- Set "Away from Keyboard", indicating who is available at his desk
- Activity Trigger: Keyboard or mouse
- Individual setting for each user to activate "AFK" Feature after a certain time (Indicator can be switched on/off)

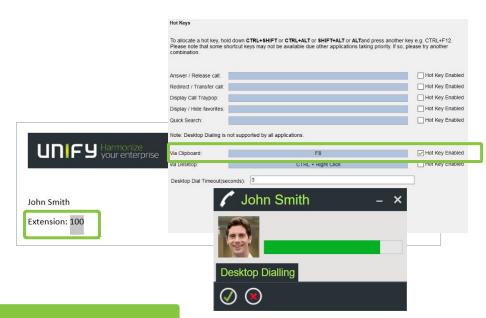


Improves Teamwork and better reachability, who is available, who's not.

UC Suite: "F8" Hot Key functional improvement

UC Suite* now supports Desktop Dialing with a <u>single</u> Hot Key:

- Select and mark a number from anywhere (Website, documents)
- Press the F8** Hot Key or a combination of other keys to initiate calls quickly
- Requested by many Partners/Customers used to press a single key only



Speed up dialing – now reduced to a single Hot Key

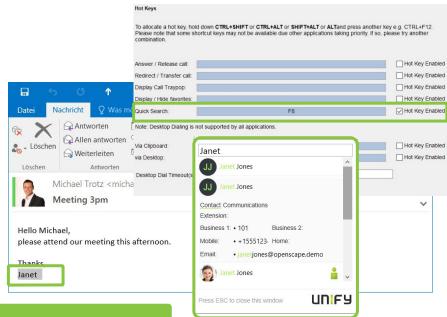
^{*} Feature available for myPortal for Outlook/Desktop and myAttendant

^{**} Other F-Keys are not possible as they might already pre-configured with other Shortcuts

UC Suite: New Quick Search Option (Hot Key)

myPortal for Outlook provides a new Hot Key quick search option:

- Select and mark a name or number from anywhere (Website, documents)
- Define a hot key and get a choice of located contacts
- Initiate dialing by pressing right mouse click or press return— that's it

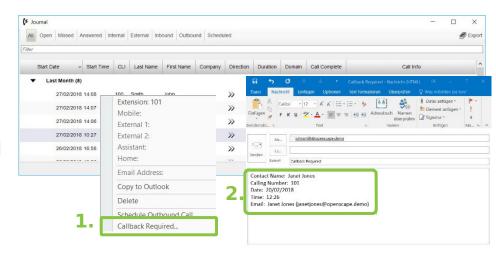


Find the right contact person even quicker – accelerate dialing

UC Suite: "Callback required" eMail from Journal

"Callback Required"* eMail can now be generated directly from the UC Suite Call Journal:

- Visit the Call or Voicemail Journal and select a specific call entry (1)
- Select "Callback required" and a pre-filled email window pops up (2)
- Now possible even if the call has ended (so far only within Pop Up Window)

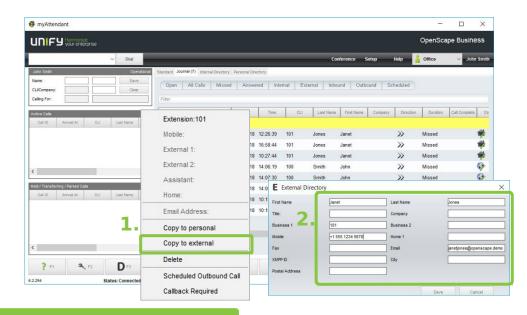


Send incoming caller information quickly to dedicated users Improves first time resolution rate and customer satisfaction

myAttendant: Generate external directory entry

Generate an external directory entry directly from the Call Journal within myAttendant

- Generate a directory entry quickly with pre-filled caller informations (1)
- Type in additional contact information on demand (2)
- External Directory information are available for any UC Suite Users

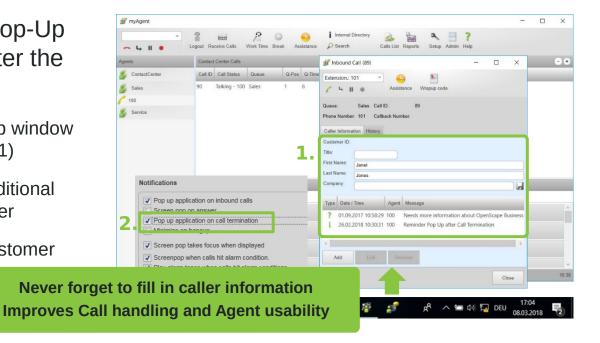


Setup a new directory entry quickly – available to any UC Suite User

myAgent: Pop-Up Window appears after call ends

To remind an Agent the Pop-Up windows appear again after the call has ended:

- After the call the CRM Pop Up window comes back into foreground (1)
- Reminds the agent to add additional information about the call/caller
- Feature Set per User (2) , Customer request



myReports: Improved Report Handling for Users

myReports now creates individual eMail subjects and file names for generated reports:

- Subject for eMails and Report Names can be individually changed to customer needs
- Can be set for each individual report



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Welcon myPort





New UC Client: myPortal @work

Coming soon and BETA Version already available

A **new UC Client** for UC Smart and UC Suite environments*

A single User Interface and User Experience for the customer

Focused on SMB Customer needs: Intuitive, scalable, flexible, highest usability, small footprint, etc.

Continuous developments throughout 2018 (incl. VoIP) and beyond

Seamless move: Try the new Client by using your existing UC Smart or UC Suite User License!!!



New UC Client: myPortal @work



Smooth migration path for UC Smart / Suite customers

UC Suite: myPortal @work can be used in combination with myPortal for Outlook/Desktop

Release for Windows and Apple MAC OS (planned*)

Single Installation File with no additional framework

Advantage myPortal @work

Highlights summarized compared to current UC Clients

- ✓ Single Installation no need of an additional Framework
- ✓ **Desktop Dialing now included** no need for a separate application
- ✓ Easy migration path from myPortal Smart (taking over user data and configuration)
- ✓ New Conversations view!
- ✓ Flexible/scalable GUI different scaled views (hidden menu view list view details view)
- ✓ Tray pop up on incoming / outgoing calls
- ✓ Minimize to tray
- ✓ Easier conference management
- ✓ One unique search/dial field
- ✓ Left or Right docking –fitted to customer needs
- √ Change window size enabled (zoom scale STRG -/+)
- ✓ No applications restarts required (change language)
- ✓ Setting changes take immediate effect (no ok button required).



Let's h closer l





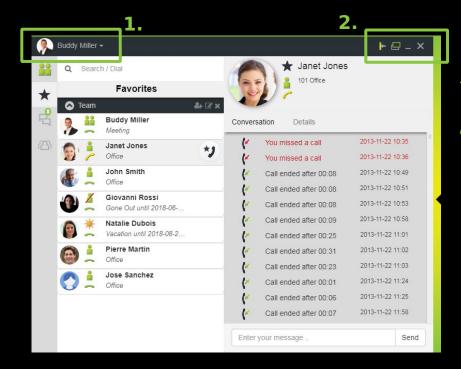


Client can be **positioned** anywhere on the Desktop

New menu bar contains user login information (1)

Different options: Always "set on top" or hide in background or close to taskbar (2)

Scale client to **customer needs** with just a mouse click



Set always on top, close to taskhar or change to docking mode

































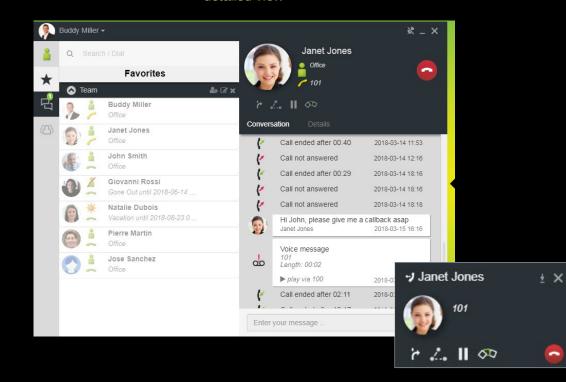




list view



detailed view













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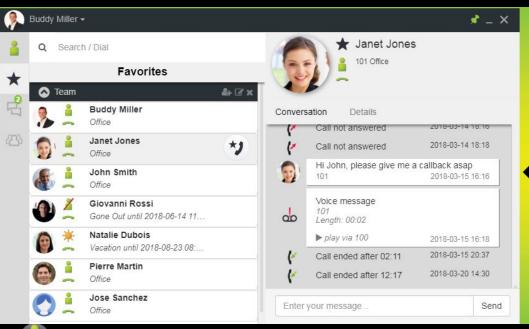












myPortal@work can be docked on the left



























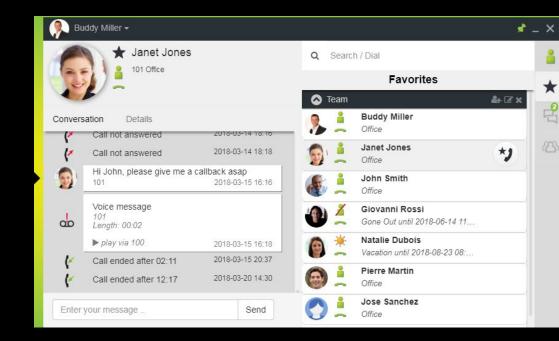








...or docked on the right











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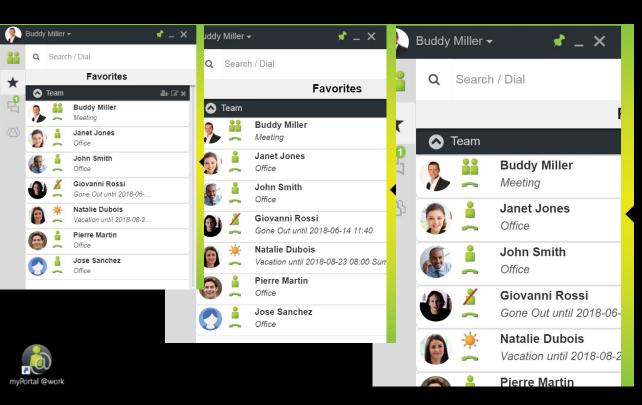












Zoom scale Zoom scale Zoom scale (STRG -/+)





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Favorites View

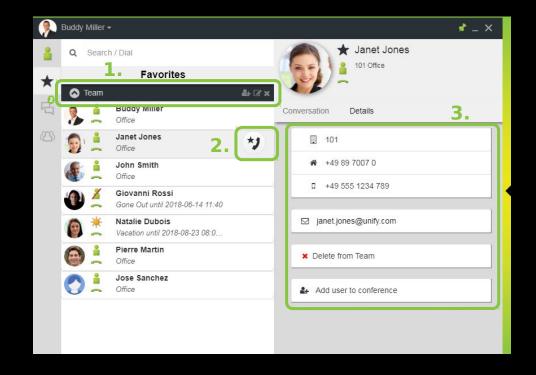


Favorites can be organized in different groups (1)

Call Status and Presence visibility within a single view

Just "click to call" with a single button (2)

Details View **showing contact** details or conversations (3)

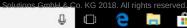




































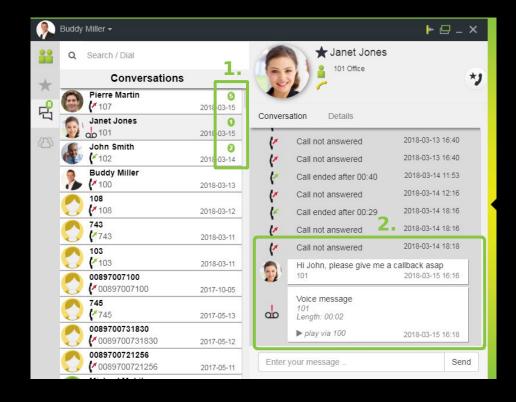
Conversations View



All required user information well organized and structured in a single place incl. Call Journal, Voicemail, Chat

Notification about new messages, calls in absence, etc. (1)

Details View showing contact details or conversations (2)











































Search and Dial



Just one field for dial and search operations (1)

Clear indication about the source of the contact information (2)

Easily add contacts to your favorite list (3), just click the star symbol

Select lookup directories (4)

Outlook



































Presence

Presence can be **changed with a** single click (1)

Select the right Call Forwarding Target for each presence status (2)

Define an individual info text to keep your team members informed (3)



































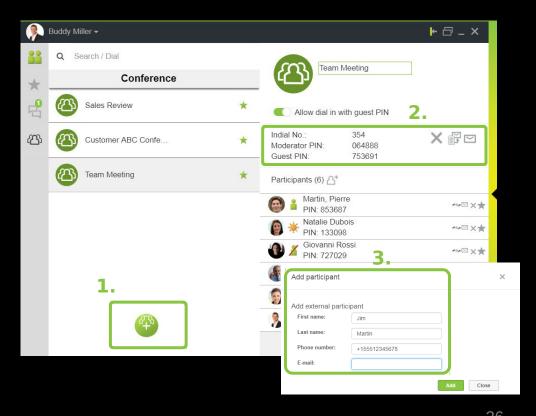
Managed Conferences



Initiate a new conference by just clicking on the + button

Conference details at a customer glance (2)

Add participants, either via search function or manually (3)







































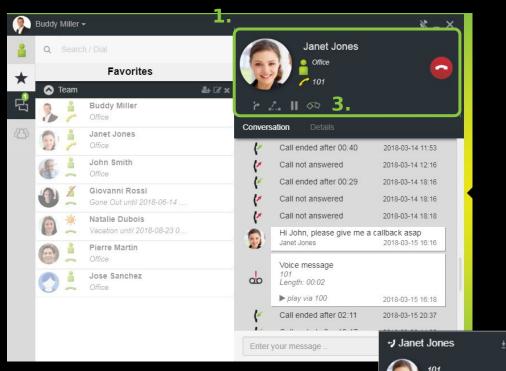
Call Handling



Incoming Calls are shown within the Client (detailed view) (1)

Additional Tray Pop Up (2) when Client is in list view

Easily use call Control Features during active call (3)

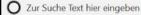








































Call Transfer / Conference



Overview of active calls, easily toggle between the calls (1)

Transfer, hold or consult a call by just pressing the right button

Initiate a Conference with your active parties (2)

Show the list of participants, remove users if appropriate (3)





































Settings

User can easily change his personal settings (1)

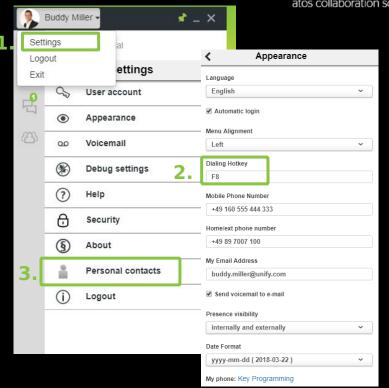
Hotkey Dialing "integrated" with a single key option (2)

Import a personal directory or add contacts manually

Import Outlook Contacts via myContacts (like today)



































Migration / Upgrade



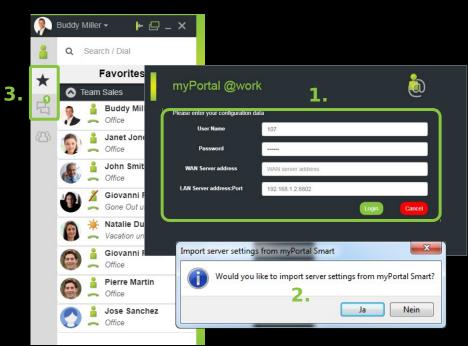
Smooth migration path for current myPortal Smart / Desktop customers

Import of user settings, for e.g. **Favorites** from myPortal Smart / Desktop (2,3)

Allows a quick and seamless move from myPortal Smart / Desktop to myPortal @work

myPortal Smart / Desktop / Outlook license can also be used for myPortal @work

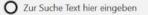




Seamless adoption of the favorites































"How to sell" myPortal @work?

- A **New UC Client approach** to streamline our OpenScape Business client landscape, results in **just one interface for the customer**
- A new fresh, scalable and flexible Client GUI provides joy and ease of use for customers supporting and fulfilling their daily communication needs
- myPortal @work relies on a rock-solid and future-proof framework (same as used for CIRCUIT) ready to adapt to latest technologies
- Migrate current myPortal Smart customers to myPortal @work. Customers can easily move as the existing myPortal Smart license can still be used
- Also inviting UC Suite customers using myPortal @work in combination with their current myPortal for Desktop/Outlook Client (CTI, Favorites and Conversations)
- Continuous and exciting developments in 2018 and beyond (includes Volley Client Integration, further UC Suite features, innovations)



Agenda

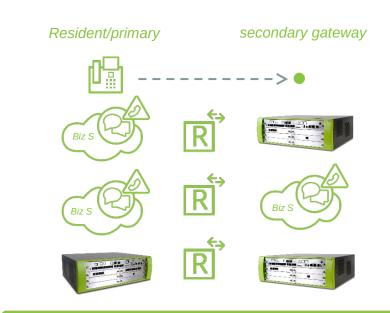
- Highlights V2R5
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- Good to know



Enhanced Redundancy for IP Telephony

Keep business communication alive in case of an outage:

- Redundancy now possible between <u>all</u> model variants (X/X, S/S, S/X, X/S)
- IP Phones (HFA) can register to a secondary gateway in case of an outage (system or network related)
- New OpenScape Business Redundancy User license option meets customer needs
- Based on the current reliable concept between OSBiz S and X (Gateway)



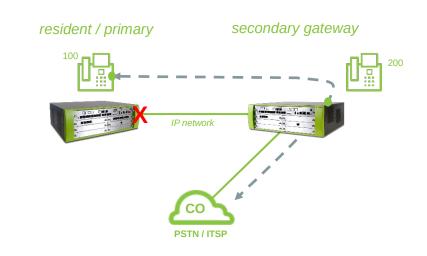
Provides even more survivability options for customers to keep customer interaction alive

Enhanced Redundancy Scenario 1

Redundancy between 2 OpenScape Business systems

Scenario 1: Resident OSBiz X or S system is down / network failure (X), Provider connection only available on the secondary gateway:

- Ext. 100 will be registered to the secondary gateway with the same number (•)
- Incoming / outgoing (PSTN/ITSP) calls are possible via the secondary gateway
- Secondary Gateway needs to have Redundancy or IP User license (in the amount of redundant users)
- Secondary Gateway can also be used as a regular / full featured networked system (only local licensing support)



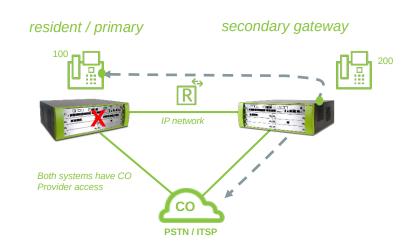
Ensure that customer is reachable during an outage of the resident system

Enhanced Redundancy Scenario 2

Resident or secondary gateway can "host" redundancy users

Scenario 2: Both systems have CO Provider access with same credentials*. Resident system now has an outage.

- Ext. 100 register to the secondary gateway with the same number (•)
- Incoming / outgoing (PSTN/ITSP) calls for ext. 100 are possible via the secondary gateway
- In this scenario also the resident system can be used as a redundant system in case secondary gateway is down (ext. 200 register on resident system)
- Both systems can act as the failover system and vice versa (Redundancy/IP User license required)



Provides even more redundant options between primary and secondary gateway or the <u>vice versa</u>

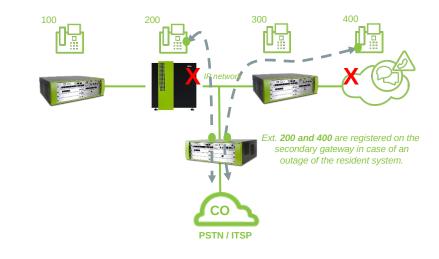
^{*} Provider needs to deliver Dual Mode capabilities like route incoming calls and accept outgoing calls

Enhanced Redundancy Scenario 3

Redundancy in OpenScape Business Networks

Scenario 3: OpenScape Business Network with multiple OSBiz X or S Systems and a secondary gateway with CO provider access

- In case of an outage (X) of one of the OSBiz systems, for e.g. ext. 200 and 400, users can register on the secondary gateway (•)
- Incoming / outgoing (PSTN/ITSP) calls for ext. 200 and 400 are possible via the secondary gateway
- Each OpenScape Business System can have a local CO provider access as well
- Any OSBiz system (X1, X3,X5, X8 or BizS) can be used for redundancy and act as a network node or secondary gateway



Users of any OSBiz System can register to a dedicated redundancy gateway offers flexibility choices for the customer

Redundancy Marketing Options



Redundancy is a recognizable value for customers to keep business communication alive. OpenScape Business offers redundancy on a per user base to keep it suitable for all business sizes with the following options:

- New! OpenScape Business Redundancy license (L30250-U622-B735)* for Redundancy usage only provides a 3 day period of redundancy operation for each failover
- For unlimited redundancy please use OpenScape Business IP User license
- Amount of Redundancy/IP User licenses depends on how many Users should get registered on the "redundant" secondary gateway in case of an outage of the resident node

Redundancy Prerequisites



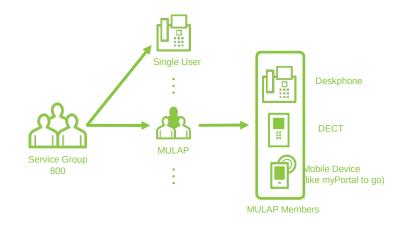
- For redundancy operation/configuration, either IP User or the new OpenScape Business Redundancy User can be used. A mix of both license types for redundancy operation is not possible.
- In case of an OpenScape Business Network and a secondary gateway equipped with OpenScape Business Redundancy licenses only local licensing is possible
- Redundancy only available for IP Telephony (HFA), no Voicemail, UC, Deskhare or device@home Users, etc. options during failover
- Redundancy based on the current reliable concept with a failover time of about 10-20 minutes
- OpenScape Business Redundancy license is allowed for <u>Redundancy usage only*</u> and provides a 3 day period of redundancy operation for each failover (requires Internet connection to CLS)
- OSBiz system with Redundancy Users only need at least one IP/TDM User license to activate SW Support.
 Redundancy System do always requires active Software Support.
- Redundancy User with the new license type do not need additional Software Support licenses
- CO (ITSP/PSTN) redundancy depends on the capabilities of each provider. There is no standardized solution available. Please get in contact with customers preferred Provider and offered redundancy options.

Improved Device and Team User handling

Be more flexibe and support Teamwork with MULAP in groups

With "MULAP in groups" teams can now work more efficient and flexible:

- "MULAP" is the technical term to have more than one device (for e.g. fixed phone and a mobile device/DECT) handled like one (One Number Service)
- These so called MULAPs can now be add to a regular group of users
- Addressing the needs of customers with more than device, feature has been requested very often by Partners
- Valid for regular Basic/Team MULAPs with the overall amount of 20 users for each group
- Feature already available for hunt groups (cyclic/linear)



People become more and more mobile with multiple devices but also want to be part of Hotline, Sales/Service groups etc.

MULAP in groups – prerequisites and limits

- MULAP members are only allowed to be in one group
 - Example: User cannot be included in a group and be part of a MULAP



- All members of a MULAP must be set as MRA (technical setting)
- All MULAP members count as members of the regular Group AB
 - **Example:** Group with 18 members
 - A MULAP of 3 members cannot be added to this Group (max. of 20 users allowed)
- Meaningful pop up's within the administration tool



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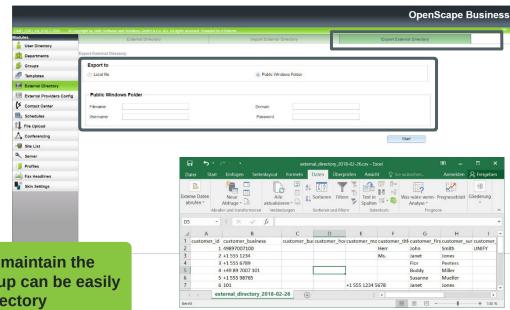


UC Suite: Export of the external Directory

In addition to import function UC Suite external Directory can now also be exported:

- Export to a local file
- Export to a public windows folder
- Completing the external directory : Import / Export / Edit

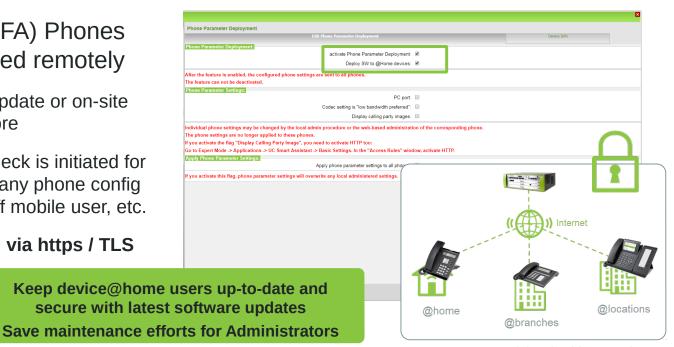
Perfect for those Customers maintain the directory via myAttendant, backup can be easily be done via Export Directory



Serviceability: SW Updates for device@home user

Device@home (HFA) Phones can now be updated remotely

- No manual phone update or on-site visit required anymore
- Software Version check is initiated for after phone restart, any phone config change, or log on/off mobile user, etc.
- Secured download via https / TLS



TLS encrypted download from OSBiz

Serviceability: Avoid Restart after WSI changes

WSI Improvement guarantees continuous business communication:

- Configuration changes of WSI Interface can now be done without business interruption
- No restart required anymore to activate configuration changes of WSI (like name, user settings, etc.)
- Valid for all applications using WSI, like CP Phones with UC, myPortal to go, UC Smart, Web Client, etc.

User Management Miller, Buddy User must change the password Configured as Mobility User Voicemail licence Associated Services i Please note that the mailbox password (pin) must be changed before the mailbox can time. Please change the password (pin) frequently. 1obil, Michael Mobile phone number +49 160 555 444 333 Home/external phone number +49 89 7007 100 E-mail address buddy.miller@unify.com Voicemail to e-mail Presence visibility Internally and externally visible . myPortal to go myPortal for OpenStage

Keep business communication alive

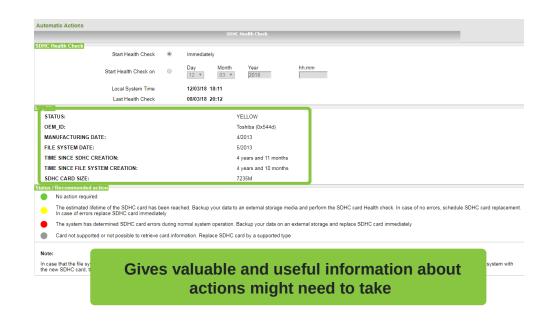
Save maintenance efforts for Administrators

Avoid WSI restart in case of config changes like name, etc.

Serviceability: Enhanced SDHC Card measures

Since V2R4 FR1: Enhanced SDHC card information are visible in WBM

- ✓ Automatic Health Check every night
- Detailed Information of SDHC Card Status
- ✓ SNMP / or eMail notification when status change to yellow or red
- ✓ New threshold settings (50 errors)
- Manual reset of "health status" from RED to GREEN/YELLOW
- Optimized calculation table considering Manufacturing and file system creation date



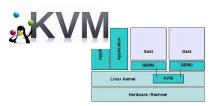
Further Improvements

 Microsoft Windows Server 2016 for Citrix XenApp/Desktop 7.6 (7.17) environments





 KVM Virtualization Support (Linux Kernel based Virtualization) on a project-specific base



 If not yet done: Linux Update to SLES 11 SP4 required for UC Booster Server and Business S



• OSBiz X3 (L30251-U600-G653/656) can now be equipped with PRI Trunk (TS2N / TCAS2) Interface



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EU-GDPR May, 25th 2018

What does it mean for OpenScape Business?

Please ensure to be always on SSP and latest Software level to follow product audits to keep GDPR conformity

Find further information within Unify Partner Portal – OpenScape Business Whitepaper GDPR



To become and stay GDPR compliant please use our flexible upgrade programs to OpenScape Business







Our Commitment to the General Data Protection Regulation (GDPR)

The most significant change to data protection laws for over 20 years comes into force on 25 May 2018. The GDPR regulates the handling of personal data of European Citizens and residents irrespective of their location and therefore has implications for the handling of personal data globally.

Unify has always been committed to protection of personal data, with accreditations such as ISO 27001, and now as the Unified Communication and Collaboration specialist within Atos, we are fully committed to compliance with both the spirit and detail of The GDPs.

Since we act as both a Data Controller and a Data Processor as defined by The Regulation, we are undertaking a number of activities in preparation of its enactment including:

- auditing all of our processes and systems that handle personal data to ensure compliance:
 engaging with partner technology organizations and application providers to ensure that the appropriate data processing agreements exist between us:
- contacting customers, partners and other parties as necessary to reconfirm their permissions to handle their personal data;
- updating web & marketing assets, partner and customer tools, to ensure that the capture of personal data captured is explicitly permitted;
- auditing our product portfolio to ensure that the functionality and license terms are compliant and also supportive of GDPR compliance among customers, partners and users;
- fully leveraging the benefits of cloud to minimize application risk for our customers and partners.

As a product developer, we want our users, customers and partners to be completely satisfied and to be confident that our products, services and business tools will support their own compliance with GDPR both by design and by default. Additionally, as a division within Atos, we can offer services and expert support in achieving your own GDPR goals.

Atos prides itself as being a trusted partner to its clients, and Unify as part of Atos is fully committed to earning and deserving your trust for years to come.

If you have any queries about our GDPR activities, then please contact us on askGDPR@atos.net

Jon Pritchard, CEO Unify. Atos Collaboration Solutions

Link to UNIFY information

Unify Now! SME – Promotion

for Competitive Displacement with OpenScape Business



| | OSBiz X1 Package Base + 2 Trunk + 8 IP | OSBiz X1 Package TDM Base + 2 Trunk + 8 TDM | OSBiz Package 16 user IP Base + 4 Trunk + 16 IP | OSBiz Package 32 user IP Base + 6 Trunk + 32 IP |
|---------|---|---|---|---|
| | L30250-U622-B731 | L30250-U622-B732 | L30250-U622-B733 | L30250-U622-B734 |
| 1 8 1 1 | OSBiz X1 Base Incl. 2 Trunk Lic OSBiz IP User 3y SSP OSBiz UC Smart Evaluation OSBiz Attendat Evaluation | OSBiz X1 Base Incl. 2 Trunk Lic OSBiz TDM User 3y SSP OSBiz UC Smart Evaluation OSBiz Attendat Evaluation | OSBIz Base Incl. 2 Trunk Lic. OSBIz Trunk Lic. OSBIz IP User 3y SSP OSBIz UC Smart Evaluation OSBIz Attendat Evaluation | OSBIz Base Incl. 2 Trunk Lic. OSBIz Trunk Lic. OSBIz IP User 3y SSP OSBIz UC Smart Evaluation OSBIz Attendat Evaluation |

Unify Now! SME will be available **until September 21st, 2018**. Relevant is the shipping / invoice date from the Distributor to the Reseller. *Pricing is solely at the discretion of your preferred Distributor. Please contact you Distributor for more details.

#OSBiz OpenScape Business V2R5 Turn opportunities provided into success:

New UC Suite enhancements makes life easier for customers and accelerate their daily communication



Outstanding User experience with our new myPortal @work UC Client, new fresh look & feel based on latest technology



Creating new business opportunities by using our new redundancy options, flexible deployments and optimized pricing



Overall Improvements for Teamwork, Serviceability, etc. guarantees a happy customer and a happy administrator



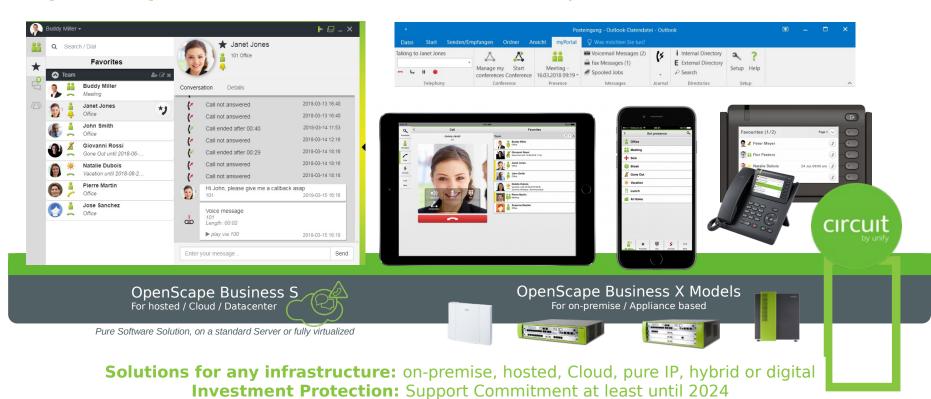
Key takeaways for Partners and Customers

- Customers continue to benefit from Unify Software Support with access to regular updates to their OpenScape Business systems
- OpenScape Business continues to grow and develop to meet customers requirements and to integrate further into their IT environments
- With our OpenScape Business customers can add more applications and capabilities quick and easy
- Unify provides incentives and promotions to allow partners to sell more value to their customers
- Unify continues to invest in OpenScape Business with a strong roadmap for future development in 2018 and beyond

OpenScape Business, the Award Winning business solution with more than **4.8 million users worldwide**



OpenScape Business - a common user experience across all Clients



Any Questions?

We're here to help and support









atos collaboration solutions