



# Alcatel-Lucent Enterprise Endpoint Product Portfolio

#Where everything connects

Our  
Value



Customer  
Centricity



Speed &  
Agility



Reliability

Alcatel-Lucent   
Enterprise

# Product Family



Entry Level

Mid-to-High Level

Premium Level

Cloud Edition



Halo Series



Myriad Series



Aries Series



Innovative Design  
Originated from France



Super Wideband Audio  
Enhanced HD Clarity



Open SIP Standard,  
Broad Compatibility



Independent R&D,  
Fast Demand Response



Great Reliability,  
High Security



High Quality,  
Lower Defect Rate



Zero Touch Provisioning,  
Effortless Deployment



Eco-Friendly Materials,  
International Certificates



# About Us



## Who are we?

We are an industry-leading manufacturer of SIP devices. Originated in France, the company prides itself in a history of over a century of dedication and expertise in communication technologies. Our products are widely applied in the education, government, healthcare, hospitality and transportation sectors.

The company has been placing the focus in recent years on innovative technologies to develop a wide-range of SIP-based products that can be integrated into a variety of solutions with easy provisioning tools in a cost effective, secure and flexible manner. We are the audio technology expert in the global market of desk phones that provide best performance on narrowband, wideband and super wideband audio.

Equipped with cutting-edge technologies and backed by the century-long heritage of expertise in the industry, we will provide better service to our customers and help them grow their businesses.

## Why Us?



100-year history  
French origin



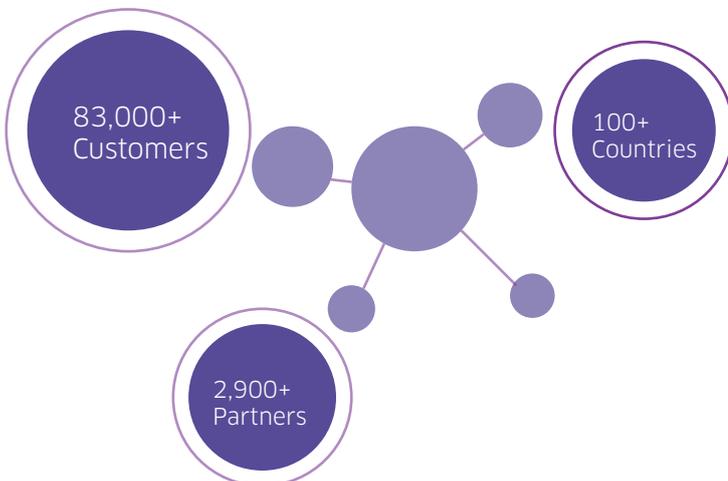
Leading UC  
Solution Provider



Rich vertical market  
experiences



Worldwide presence  
Vast sales network



# Myriad Series SIP Deskphone



## Market Positioning:

- Enterprise-grade mid-to-high range desktop phones
- 3 models line-up, supporting up to 8 line keys
- Cost-effective B/W display deskphone - M3
- Experience-oriented color display deskphone - M5 and M7

## Feature Highlights:

- Elegant industrial design inspired by the Eiffel Tower with an intuitive UI and larger display
- Built with SWB technology with enhancements on the audio components and chamber design
- Robust telephony features for greater call management efficiency
- Dual USB port supporting Audio Hub and external devices connectivity

## Business Applications:

- C-level executives, managers, professionals and reception desks
- Huddle room for 3-5 people audio conferencing
- Vertical markets with demand of stable HD audio and operational flexibility



- 2.8/3.5-inch color or B/W display with backlit
- 8 SIP accounts, up to 28 programmable keys
- 4 menu keys
- Fixed keys for common functions
- Integrated PoE, dual GbE
- Integrated dual USB port (A/C)
- Support expansion module(EM20/EM200)
- 5-party local conferencing
- M7 supports Bluetooth



Model	M7	M5	M3
LCD Size (screen)	3.5", 320x240-pixel	2.8", 320x240-pixel	2.8", 128x64-pixel
LCD Type	Colour, backlit		Black & white, backlit
USB Port	2 (Type A & Type C)		
POE	Class 2		
Ethernet Port	2x10/100M/1000M		
External PA Port	USB Type C		
External Headset Port	USB Type A/C		
Bluetooth	Yes	No	
Wi-Fi Dongle	Yes		
Expansion Module	EM20/EM200		
Line (SIP Account)	8		
Audio Codec	G.711/G.729/G.722/OPUS/ILBC		
Super Wideband	Yes, in hands-free mode		
Contact/Call Log	1,000 records		
VPN	OpenVPN		
Security	SIP TLS, SRTP, 802.1x, AES-256		
Provisioning	HTTP/HTTPS, TR069, ALE EDS/EPS		

# Halo Series SIP Deskphone



## Market Positioning:

- Entry-level business deskphone, 2 models line-up with B/W display, supporting up to 2 lines.
- Affordable with essential features

## Feature Highlights:

- Simple and comfortable design for easy operation
- Stable wideband HD audio quality
- Intuitive UI, ease of use
- Enhanced telephony features

## Business Applications:

- Call centers
- Common areas, public utilities, hotel guest rooms
- Businesses looking for essential telephony features



- Simple & Comfortable Design
- 2.3" 128x64-pixel, B&W with backlit
- 4 programmable keys
- Wideband HD handset Full-duplex speakerphone
- 2 SIP Accounts Dual 10/100M Ethernet ports
- RJ9 Headset
- Open VPN
- Up to 1000 contacts
- H2P supports PoE
- Easy deployment with ALE EDS/EPs

# Cloud Edition SIP Deskphone



## Market Positioning:

- 5 models with classic design ranging from entry to premium level
- Integrating SWB technology and robust telephony features for enhanced communication efficiency

## Feature Highlights:

- Classic design, B/W and color display options with backlit
- Enhanced HD audio and full-duplex in hands-free
- 8068s / 8078s CE support Bluetooth handset for greater mobility
- Great stability and high security



## Business Applications:

- Call centers requiring stable and HD communication
- Common areas, public utilities, hotel guests rooms with less call load
- Businesses looking for essential telephony features



- C-levels requiring color displays and richer features
- Managers, professionals, salesperson and reception desk with heavy call load and requiring more efficient call management
- Huddle room



8008s/8008G CE

- 2.2" B/W display
- 2 SIP accounts
- HD handset
- Full-duplex hands-free
- RJ9 headset
- PoE Class 1
- Dual GigE port (8008G CE)
- Dual 10/100M Ethernet port (8008s CE)



8018s CE

- 2.4" B/W backlit display
- 2 SIP accounts
- HD handset
- Full-duplex hands-free
- USB headset
- PoE Class 1
- Dual GigE port
- Support Wi-Fi dongle



8068s CE/8058 CE

- 3.5" color display
- HD handset
- SWB for hands-free
- Support Bluetooth handset (8068s)
- Support USB/3.5mm headset
- Support Wi-Fi dongle
- PoE Class 2
- Dual GigE port
- Adjustable metallic foot stand
- IPSEC VPN/Open VPN



8078s CE

- 5" color touch screen
- HD handset
- SWB for hands-free
- Support Bluetooth handset
- Support USB/3.5mm headset
- Support Wi-Fi dongle
- PoE Class 2
- Dual GigE port
- Adjustable metallic foot stand
- IPSEC VPN/Open VPN

# Aries 10 Series Business Headset



## Market Positioning:

- 6 models line-up, affordable prices with high performance
- RJ9 and USB-A port options for different device interfaces

## Feature Highlights:

- High quality speaker, HD audio quality
- 330° adjustable microphone
- Ultra lightweight design, monaural 44g, binaural 62g
- Larger ear cushion, soft and comfort wearing

Model	Monarual/Binaural	Interface
AH 11 G/GA	Monaural	RJ9
AH 11 U	Monoaural	USB-A
AH 12 G/GA	Binaural	RJ9
AH 12 U	Binaural	USB-A



PC, softphone

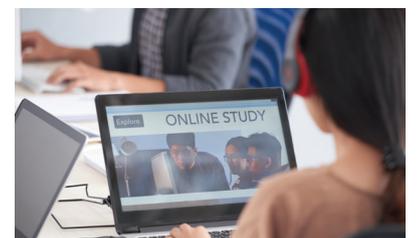


RJ9 deskphone



## Business Applications:

Call centers, Offices, Online Education



# Aries 20 Series Business Headset



## Market Positioning:

- Premium business headsets, offering mono and stereo options
- USB-A interface with major comms devices/platforms

## Feature Highlights:

- Premium neodymium speakers, crystal-clear clarity
- Effective noise cancelling microphone
- Large soft ear cushions, ultra lightweight design
- Built-in listening protection
- Metal components on key parts for strength and durability

Mode	Mono/Binaural	Compatibility
AH 21 U	Mono	General Comms Software
AH 22 U	Binaural	General Comms Software
AH 22 M	Binaural	Microsoft Teams



PC, Softphone

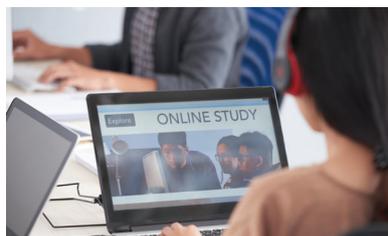


USB deskphone



## Business Applications:

Call centers, financial services, online education, business offices



# Easy Device Deployment



## Easy Deployment Server

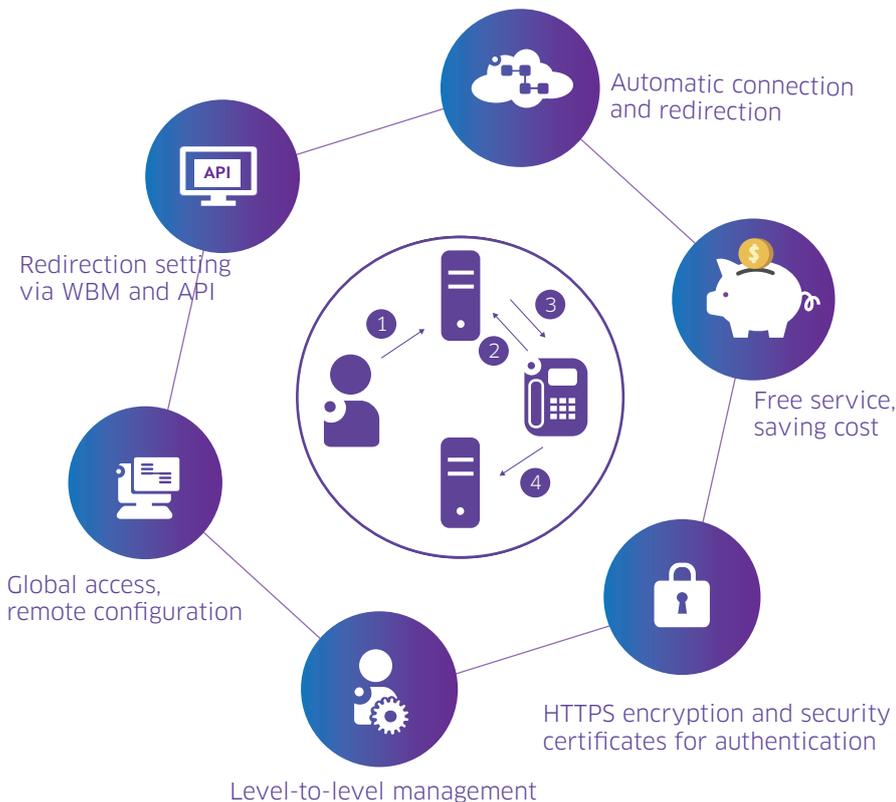
ALE's Easy Deployment Server(EDS) offers our business partners and end-user customers a cloud based, efficient and easy-to-use device redirection service.

The EDS allows zero touch configuration of ALE SIP devices for the end user. Upon initial boot-up, registered ALE SIP devices will collect its configuration file automatically without any specific configuration for the end user on the phone or network infrastructure level.

MAC	Profile Name	Company Name	Update time	Operation
12-01-25-12-35-46	123	Company	2020-07-06 07:17:00	ERR
79-8D-53-66-75-0C	UCtotal	ALBO	2020-06-29 12:44:45	ERR
48-7A-69-69-26-0E	teamp	teamp	2020-06-23 09:58:11	ERR
48-7A-69-69-9F-23	it	ALLOtotal	2020-06-23 09:58:11	ERR
79-8D-53-66-74-03	Vista total	VQDA	2020-06-23 09:58:11	ERR
79-8D-53-66-71-9E	teamp	teamp	2020-06-23 09:58:11	ERR

Device Overview	Server Overview	Certificate Overview	Profile Overview
38 Total	34 Total	13 Total	24 Total

## “Zero-Touch”, Massive Deployment



## Benefits

### VADs & Service Providers

- Global access, remote configuration
- No additional network layer settings
- Secure solution with HTTPS & certificates
- Reducing deployment time and cost

### End User Customers

- Auto redirection, saving development cost
- No additional customer action
- Realizes “plug-and-play”

To register an EDS account, visit <https://admin.eds.al-enterprise.com/register>

# Easy Device Provisioning



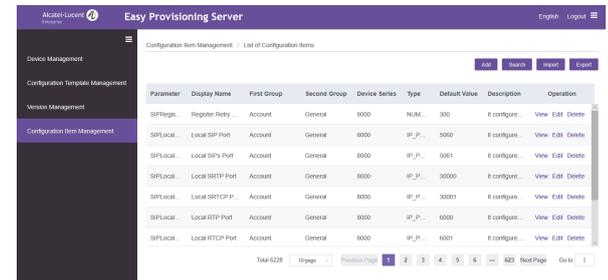
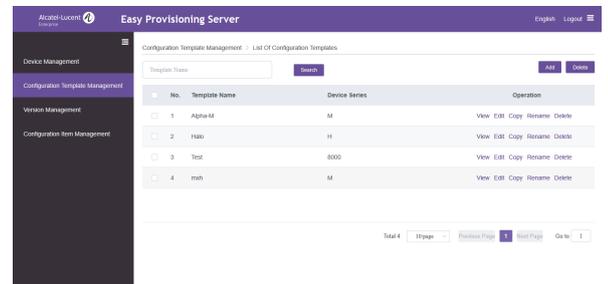
## Easy Provisioning Server

ALE's Easy Provisioning Server (EPS) provides efficient device provisioning using an intuitive graphic interface. Customers can import device list or actively scan ALE devices as to complete the configuration efficiently.

Through custom configuration customers can conduct operations such as remote device reboot and upgrade.

### Feature Highlights:

- Lightweight software, one-click startup
- Supports Windows and Linux OS
- Active device scanning
- Auto device provisioning and upgrade
- Supports batch provisioning and custom grouping for customization

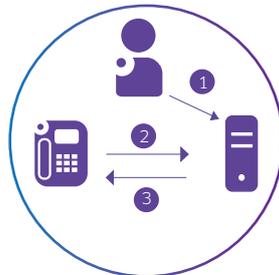


## Visualized Provisioning, "Plug-and-Play"

Easy to Use  
Easy installation,  
One-click startup

Active Scan  
Easy device searching,  
proactively add the device

Robust Features  
Supports custom grouping, auto  
upgrade for different scenarios



Customized Management  
Flexible global/customized  
configuration

Remote Upgrade  
Easy device upgrade at  
anytime and anywhere

Free of Cost  
Saving time and cost



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