# Buy 3 Phones, Get 1 Phone Free

For every 3 phones you buy, get 1 phone FREE



Date: For Release Oct 10, 2019 Author: Patrick Guilliod



# **Table of Contents**

Overview	3
Scope	3
Buy 3 Phones, Get 1 Phone Free	3
Offer Details	3
Part Numbers Table	4
Terms and Conditions	6
Quoting	6
Quoting	6



### Overview

#### Scope

Products	Availability
MiVoice Business	
MiVoice Connect	Global
MiVoice Office 400	Global
MiVoice 5000	

# Buy 3 Phones, Get 1 Phone Free

Offer Details			
	Mivoice Connect	MiVoice Business	
Offer	Get 1 free 6900 series phone and/or DECT Phone Starter Kit for every 3 you buy, of the same model, when you purchase a new MiVoice Connect system	Get 1 free 6900 series phone for every 3 you buy, of the same model, when you purchase a new MiVoice Business system	
Promotion Phones	Buy 3 '6920' phone – get 1 free 6920 phone Buy 3 '6930' phone – get 1 free 6930 phone Buy 3 '6940' phone – get 1 free '6940 phone Buy 3 'IP930d DECT Phone Starter Kit' – Get 1 free 'IP930d DECT Phone Starter Kit'	Buy 3 '6920' phone – get 1 free 6920 phone Buy 3 '6930' phone – get 1 free 6930 phone Buy 3 '6940' phone – get 1 free '6940 phone	
Qualifying Purchase	Opportunity must contain at least 1 user software license in MiVoice Connect list under "part numbers table"	Opportunity must contain at least 1 base software license in MiVoice Business list under "part numbers table"	
	All claims must contain full end- customer details	All claims must contain full end-customer details	
Promotion Limitations	<ul> <li>Maximum of 100 free phones per opportunity</li> <li>Net new as well as new site locations for existing customers</li> </ul>		
Promotion Start/End Date	May 23, 2019 – March 31, 2020		



#### **Offer Details**

Office Details	Mivoice Office 400	MiVoice 5000
	IIIIVOIGO CITICO 400	111111111111111111111111111111111111111
Offer	Get 1 free 6900 series phone for every 3 you buy, of the same model, when you purchase a new MiVoice Office 400 system	Get 1 free 6900 series phone for every 3 you buy, of the same model, when you purchase a new MiVoice 5000 system
	Buy 3 '6920' phone – get 1 free 6920 phone	Buy 3 '6920' phone – get 1 free 6920 phone
Promotion Phones	Buy 3 '6930' phone – get 1 free 6930 phone	Buy 3 '6930' phone – get 1 free 6930 phone
	Buy 3 '6940' phone – get 1 free '6940 phone	Buy 3 '6940' phone – get 1 free '6940 phone
Qualifying Purchase	Opportunity must contain at least 1 user license in MiVoice Office 400 list under "part numbers table"	Opportunity must contain at least 1 base license in MiVoice 5000 list under "part numbers table"
	All claims must contain full end- customer details	All claims must contain full end- customer details.
Promotion Limitations	<ul><li>Maximum of 100 free phones per</li><li>Net new as well as new site locat</li></ul>	
Promotion Start/End Date	July 1, 2019 – March 31, 2020	

#### Part Numbers Table - MiVoice Business and MiVoice Connect

MiVoice Business	Part Number
Base License	<ul> <li>54004962 MiVoice Business Enterprise for ISS</li> </ul>
	<ul> <li>54004973 MiVoice Business Enterprise S/W for 3300</li> </ul>
	<ul> <li>54005748 MiVoice Business Virtual for Enterprise</li> </ul>
	<ul> <li>54005777 MiVoice Bus Ent 3300 Hospitality Base</li> </ul>
	<ul> <li>54005968 MiVBus Enterprise SW for 3300 (no users)</li> </ul>
	<ul> <li>54005970 MiVoice Bus Enterprise ISS SW (no users)</li> </ul>
6900 Buy 3 Phones, Get 1 Free Phone Bundle	• 52003576 Promo - 6940 IP Phone (6940 4x)
	• 52003574 - Promo – 6920 IP Phone (6920 4x)
	• 52003575 - Promo – 6930 IP Phone (6930 4x)



<b>MiVoice Connect</b>	Part Number		
	30146 MiVoice Connect Telephony license		
	<ul> <li>30147 MiVoice Connect Essentials license bundle</li> </ul>		
	<ul> <li>30148 MiVoice Connect Standard license bundle</li> </ul>		
	<ul> <li>30149 MiVoice Connect Advanced license bundle</li> </ul>		
User Licenses	<ul> <li>60193 Connect SBE 100 SW Bundle (15 user)</li> </ul>		
	60194 Connect SBE 100 SW Bundle (20 user)		
	60195 Connect SBE 100 SW Bundle (25 user)		
	<ul> <li>60196 Connect SBE 100 SW Bundle (50 user)</li> </ul>		
	<ul> <li>60198 Connect SBE 100 VIRTUAL Bundle (25 user)</li> </ul>		
	<ul> <li>60199 Connect SBE 100 VIRTUAL Bundle (50 user)</li> </ul>		
	<ul> <li>60200 Connect SBE 100 VIRTUAL Bundle (50+vMR)</li> </ul>		
	60203 Connect SBE 100 VIRTUAL Bundle (GSA only)		
6900 Buy 3 Phones,	• 52003604 6920 Desktop Phone 4 for 3 (6940 4x)		
Get 1 Free Phone Bundle	<ul> <li>52003605 6930 Desktop Phone 4 for 3 (6930 4x)</li> </ul>		
	• 52003606 6940 Desktop Phone 4 for 3 (6920 4x)		
DECT Starter Kit Buy 3,	<ul> <li>10384 IP930D DECT Phone Starter Kit (US, CA, MX)</li> </ul>		
Get 1 Free Bundle	<ul> <li>10385 IP930D DECT Phone Starter Kit (EU, ANZ)</li> </ul>		

### Part Numbers Table – MiVoice Office 400 and MiVoice 5000

MiVoice Office 400	Part Number		
User Licenses	• 51304913 1 Basic User MiVO 400		
	<ul> <li>54007572 20 Basic Users MiVO 400</li> </ul>		
	<ul> <li>54007573</li> <li>50 Basic Users MiVO 400</li> </ul>		
	<ul> <li>54007574 100 Basic Users MiVO 400</li> </ul>		
	<ul> <li>54007575 200 Basic Users MiVO 400</li> </ul>		
	<ul> <li>54007208 UCCv4.0 MiVoice MiVO400 Entry Userx1</li> </ul>		
	<ul> <li>54007209 UCCv4.0 MiVoice MiVO400 STND User x1</li> </ul>		
6900 Buy 3 Phones, Get 1 Free Phone Bundle	• 52003576 Promo - 6940 IP Phone (6940 4x)		
	<ul> <li>52003574 - Promo – 6920 IP Phone (6920 4x)</li> </ul>		
	• 52003575 - Promo – 6930 IP Phone (6930 4x)		

MiVoice 5000	Part Number		
	•	52003131	Mitel 5000 Compact
Base License	•	52003141	MiVoice 5000 Server software
	•	52003142	MiVoice 5000 Cluster software



	52003573 MiV5000 Software for Mitel EX	
6900 Buy 3 Phones, Get 1 Free Phone Bundle	• 52003576 Promo - 6940 IP Phone (6940 4x)	
	• 52003574 - Promo – 6920 IP Phone (6920 4x)	
	• 52003575 - Promo – 6930 IP Phone (6930 4x)	

#### **Terms and Conditions**

Promotion Subject to Change	Mitel unconditionally reserves the right to alter, amend, or cancel this program at any time at its sole discretion. In the case of any dispute with respect to the Promotion, Mitel's decision is final.
Don't stack with SPAs or ADIs	Offer valid with standard pricing and CANNOT be combined with any other promotion. This program may not be used in conjunction with Additional Discount Incentives (ADI's), Special Pricing Authorizations (SPAs), or with any other Mitel price promotion(s), with the exception of specific other promotion(s) approved by Mitel as noted in this program bulletin or other promotion bulletin.
Only Authorized Partners	All participants in this promotion must be a contracted Authorized Partner, accredited to sell the product(s) upon which a claim is based.
No Cheating	To the extent Mitel detects a fraudulent claim; it reserves the right to exclude the sales person and/or Authorized Partner from this program or future programs.
Void where prohibited	Void where prohibited by law.

## Quoting

#### **Quoting (Mitel CPQ)**

For MiVoice Business, MiVoice Connect, MiVoice Office 400 and MiVoice 5000, Free Phone Promotion is selected in the Promos tab. Select radio button "I claim the "Free Phone" promotion and agree to abide by the Terms and Conditions." to add the Free phone promo in the quotation.

Note that for MiVoice Connect only, the phone bundles must be directly selected in the IP Phones tab. For all other models, the bundles are auto-configured from the standard phone inputs.

#### Partners who do not use Mitel CPQ for quoting:

Configure a MiVoice Connect Solution using the ScanSource Omni+ quote or QIC tool.